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**EMPLOYEE NEWSLETTER**

**July 2012**

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**New additions and changes to Interem!**

We would like to hereby announce the additions to our Team that took place  
in June,2012 as follows :



Mr. P. Godwill Vivek Kumar has joined our CAC Team in Chennai office  
as "Jr. Executive - Accounts" w.e.f. 11<sup>th</sup> June, 2012 and would be reporting to  
Mr. Sreenivasan K.P.

**We Welcome each of you and wish you All The Best!**

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## EMPLOYEE RECOGNITION!!!

Our clients took the time to submit the following notes/letters (below) in appreciation of the great job completed by Interem employees. A sincere **THANKS** to you from the Interem management team.



Your efforts are very much appreciated!



**For Employee: Mr. Dibyajyoti & Team - Interem Gurgaon**

Client: Mr. Ewan Moir- SNC-Lavalin - msg. from V.P. Finance-  
Mr. Biswajit Mishra  
Job: New Delhi to Canada

"Excellent. Mr. Moir has expressed his full satisfaction on your services . Ewan expressed one of the BEST services received through your organization." "Thanks for your quality services."

Mrs. Moir-

" Your packers did a great job, nothing was broken! Even the company that delivered was excellent, so all round it was a good experience."

Great Job!

**For Employee: Mr. Dibyajyoti - Interem Gurgaon**

Client: Mr. C. Kannan-Indian Consulate-HK  
Job: Hong Kong to Delhi

"The unaccompanied sea cargo sent through your office arrived safely and delivered in Delhi by Interem. Handling of the baggage in Delhi by INTEREM was good and Mr. Dibyajyoti coordinated the release and delivery well."

Great Job!

**For Employee: Mr. Shyju- Interem Gurgaon- Mr. Menon & Mr. Krishna-Interem Bangalore**

Client: Mr. Sujith Kumar  
Job: Kochi to Gurgaon -car relocation

"Thanks a lot for M/s. Interem's excellent service. My car was delivered intact that too well within the committed timelines. Special thanks to Mr. Menon & Mr. Krishna for the services extended. I will look forward to use your services for all my relocations and will recommend the same to all my friends."

Great Job!

**For Employee: Ms. Monica Yadav- Interem Gurgaon**

Client: Mr. Siddhartha Ghoshal- Areva India  
Job: Gurgaon to Mumbai

"Interem's handling of packing and later on unpacking was excellent. It was timely, professional and very efficient. The delivery was also on time and as per the promised timeline. Nice job and good coordination."



Great  
Job!

For Employee: Mr. Sunny, Mr. Menon & Ms. Krishna - Interem

Client: Mr. Tharun Sivasankarapillai-Manager  
Facilities- Synopsys(India) Pvt. Ltd. Bangalore  
Job: Logistics for local event

" In this eve of successfully completion of SNUG Event, I would like to take this opportunity to thank your valuable contribution and support you had extended to make this happen. Time again you had stand by us to strengthen ourselves for ensuring quality deliverable back to business. We feel pride to have a long association with a service partner like you. One again we appreciate for your valuable contributions to make SNUG event a success.



**HAPPY BIRTHDAY!!!!!!**

**DON'T FORGET TO WISH YOUR FELLOW COLLEAGUES A SPECIAL DAY.**



<i>Sr. No</i>	<i>Names</i>	<i>Date</i>	<i>Location</i>
1	Mr. RAJESH RATHORE	1st July	Gurgaon
2	Mr. S. B. PANDIAN	1st July	Chennai
3	Mr. ANTHONY TRAVASSO	4th July	Mumbai
4	Ms. SUMAL KUNDOOLI	7th July	Dubai
5	Mr. VIJAY CHAVAN	7th July	Mumbai
6	Mr. SAMADHAN BALLAL	7th July	Pune
7	Mr. SANJAY BHONSALE	9th July	Mumbai
8	Mr. PRAKASH CHANDRA	14th July	Gurgaon
9	Mr. DILEEP PRAJAPATI	15th July	Mumbai
10	Mr. RAJU SUBBU	15th July	Bangalore
11	Mr. PREM SINGH RAWAT	15th July	Gurgaon
12	Mr. TANMAYA SRIVASTAVA	19th July	Gurgaon
13	Mr. MARUTHI S.	21st July	Bangalore
14	Mr. C. N. KUMAR	22nd July	Bangalore

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**HAPPY Anniversary!!!!**

**We would also like to Congratulate our Team Members below who have been a part of INTEREM Over the Years, for each Milestone completed in July, 2012!**



<i>Sr. No</i>	<i>Names</i>	<i>Location</i>	<i>Date</i>	<i>Service</i>
1	Dilip Talekar	Mumbai	25th July, 97	15 Years
2	T. S. Sridhar	Chennai	1st July, 01	11 Years
3	Sushil Bagave	Mumbai	1st July, 06	6 Years
4	Sunny Jacob	Bangalore	7th July, 10	2 Years
5	B. A. Suresh	Bangalore	23rd July, 10	2 Years
6	Tulika Panda	Bhubaneshwar	1st July, 10	2 Years
7	Rahul Tyagi	Gurgaon	1st July, 11	1 Year

## Our Presence on the social networks

We continue to urge everyone to take the time and sign-up/register on these social networks.



**LinkedIn-** If you do not have an account on LinkedIn maybe it's time you open one.

Just follow these easy steps:

1. Go to site: <http://in.linkedin.com/>
2. Sign-up: just follow the instructions giving your name, email, password
3. When submitting your "experience" (job info) it will ask for Company name: just type Interem and our company page will be an option on the list, choose Interem. Your profile will now also appear on Interem's Company page as an employee. It's that easy.

If you already have a LinkedIn account then follow these steps:

Click *Profile* at the top of your home page.

1. Click *Edit* next to your current position.
2. Click *Change Company* and type the full company name.
3. ***Important:*** This step is crucial. Click the correct company name in the dropdown list.
4. Click update

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### Facebook

If you do not have an account on Facebook maybe it's time you open one.

Just follow these easy steps:

1. Go to site: <http://www.facebook.com/pages/Interem/156203077806860?sk=info>
2. Sign-up: just follow the instructions giving your name, email, password, etc.



3. Go to our Company page and click on . Now every time Interem has an update you will receive the updates on your facebook account.



### Twitter

To follow Interem on Twitter

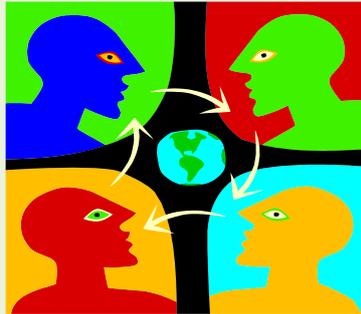
Just follow these easy steps:

1. Go to site: <http://twitter.com/#!/InteremIndia>
2. Sign-up: just follow the instructions giving your name, password



3. Now just go back to Company page an click on 

## Interesting info...



### Motivational quotes

- He who would learn to fly one day must first learn to stand and walk and run and climb and dance; one cannot fly into flying. ~Friedrich Nietzsche You cannot plough a field by turning it over in your mind. ~Author Unknown
- Much good work is lost for the lack of a little more. ~Edward H. Harriman
- Some people dream of success... while others wake up and work hard at it. ~Author Unknown
- God gives every bird its food, but He does not throw it into its nest. ~J.G. Holland
- I'm a great believer in luck, and I find the harder I work the more I have of it. ~Thomas Jefferson
- The difference between try and triumph is a little umph. ~Author Unknown
- Opportunity is missed by most people because it is dressed in overalls and looks like work. ~Thomas Edison
- Men are made stronger on realization that the helping hand they need is at the end of their own arm. ~Sidney J. Phillips
- The person who is waiting for something to turn up might start with their shirt sleeves. ~Garth Henrichs
- Put your heart, mind, intellect and soul even to your smallest acts. This is the secret of success. ~Swami Sivananda
- Though the barriers of life seem formidable, we find when we challenge them that they have no will. ~Robert Brault

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## Interesting info...



### Business Etiquette and Protocol Korea

#### Relationships & Communication

- South Koreans prefer to do business with people with whom they have a personal connection.
- It is therefore crucial to be introduced by a third-party.
- Relationships are developed through informal social gatherings that often involve a considerable amount of drinking and eating.
- Individuals who have established mutual trust and respect will work hard to make each other successful.
- South Koreans treat legal documents as memorandums of understanding.
- They view contracts as loosely structured consensus statements that broadly define agreement and leave room for flexibility and adjustment as needed.
- Under no circumstances insult or to criticize in front of others.
- Sensitive matters may often be raised indirectly through the intermediary that first made the introductions.
- South Koreans are extremely direct communicators. They are not averse to asking questions if they do not understand what has been said or need additional clarification.
- This is a culture where "less is more" when communicating. Respond to questions directly and concisely.
- Since there is a tendency to say "yes" to questions so that you do not lose face, the way you phrase a question is crucial. It is better to ask, "When can we expect shipment?" than "Can we expect shipment in 3 weeks?", since this question requires a direct response.

### **Business Meetings**

- Appointments are required and should be made 3 to 4 weeks in advance.
- You should arrive on time for meetings as this demonstrates respect for the person you are meeting.
- The most senior South Korean generally enters the room first.
- It is a good idea to send both an agenda and back-up material including information about your company and client testimonials prior to the meeting.
- The main purpose of the first meeting is to get to know each other.
- Meetings are used to understand a client's needs and challenges. They lay the foundation for building the relationship.
- Do not remove your jacket unless the most senior South Korean does so.
- Have all written materials available in both English and Korean.