



EMPLOYEE NEWSLETTER

August 2012

New additions and changes to Interem!

We would like to hereby announce the additions to our Team that took place

In August, 2012 as follows :



Mr. Walter Fernandes has joined our Mumbai office as "Jr. Executive" w.e.f. 1st July, 2012 and would report to Mr. Rajesh Nair.

Mr. M. P. Sasi Kumar joined our Chennai office w.e.f. 2nd July, 2012 as "Asst. Manager-Operations" and would report to Mr. Anthony Fernandes.

Mr. Suryakant Tiwari has joined our Gurgaon office w.e.f. 17th July, 2012 as "Executive-RMS" and a part of Mr. Ashok K. Nair's Team.

Mr. Anil Kumar has joined our Gurgaon office w.e.f. 19th July, 2012 as "Asst. Manager-RMS" and a part of Mr. Ashok K. Nair's Team.

Mr. Siba Jena has joined our Gurgaon Office w.e.f. 20th July, 2012 as "Sr. Exe. - Warehousing" and would report to Mr. Tanmay Srivastava.

Mr. Jeffrey Carter has joined our Gurgaon Office w.e.f. 20th July, 2012 as "Sr. Executive" and currently a part of Mr. Stephen Miranda's team.

Ms. Shilpa Nair has joined our Pune office w.e.f. 23rd July, 2012 as "Relocation Co-ordinator" and would report to Mr. Sharad Mistry.

Mr. Amit Thapa has joined our Gurgaon Office w.e.f. 23rd July, 2012 as "Sr. Executive-C.S." and reporting to Mr. Gauranga Chattopadhyay.

We Welcome each of you and wish you All The Best !

EMPLOYEE RECOGNITION!!!

Our clients took the time to submit the following notes/letters (below) in appreciation of the great job completed by Interem employees. A sincere **THANKS** to you from the Interem management team.



Your efforts are very much appreciated!

Great
Job!

For Employee: CS Mr. Shyju & Supervisor - Valantan Rodrogues

Client: Mr. Prakash Paranjape (Idea Cellular)

"Excellent. Mr. Prakash Paranjape has expressed his full satisfaction on your services and expressed one of the BEST services Received through your organization." "Thanks for your Quality services."

Mr. Prakash

"Excellent team, high quality job very efficient".

Great
Job!

For Employee: Ms. Komal & Supervisor - T Prabhakar

Client: Mr. Pradeep Bhandarkar (Nestle India Ltd)

"We are satisfied with your unpacking team, keep the good work continues all the best"



For Employee: Mr. Shyju & Supervisor: Hari Prasad Gupta

Client: Jamaluddin Khilji(Private)

"Very professional packing supervisor & staff were sincere so far so good,
Hoping for similar experience in Delhi"



For Employee: Ms. Monica Yadav-Supervisor - Valantan Rodrigues

Client: Mr: Ruchik Shah (Ford India)

"Interem's handling of packing and later on unpacking was excellent.
It was timely, professional and very efficient. The delivery was also
on time and as per the promised timeline. Nice job and
good coordination."



HAPPY BIRTHDAY!!!!

DON'T FORGET TO WISH YOUR FELLOW COLLEAGUES A SPECIAL DAY.



| <i>Sr. No</i> | <i>Names</i> | <i>Date</i> | <i>Location</i> |
|---------------|------------------|-------------------------|-----------------|
| 1 | Srikant | 1 st August | Hyderabad |
| 2 | Narayanswamy | 1 st August | Bangalore |
| 3 | Suryakant Tiwari | 5 th August | Gurgaon |
| 4 | Nitin Singh | 9 th August | Gurgaon |
| 5 | Savitha K | 18 th August | Bangalore |
| 6 | B.A.Suresh | 26 th August | Bangalore |

HAPPY Anniversary!!!!

We would also like to Congratulate our Team Members below who have been a part of INTEREM Over the Years, for each Milestone completed in July, 2012!



| Sr. No | Names | Location | D.O.J. | Service |
|--------|---------------------|-----------|---------------------------|----------|
| 1 | Balasaheb Sasane | Mumbai | 20 th Aug 1997 | 15 Years |
| 2 | Raymond Bruce | Gurgaon | 05 th Aug 2000 | 12 Years |
| 3 | Rajesh Ravindran | Dubai | 27 th Aug 2001 | 11 Years |
| 4 | Bosky Gomes | Kolkata | 01 st Aug 2006 | 6 Years |
| 5 | Kailash Godhke | Mumbai | 01 st Aug 2007 | 5 Years |
| 6 | Ravi Pillay | Pune | 01 st Aug 2007 | 5 Years |
| 7 | Maruthi | Bangalore | 01 st Aug 2010 | 2 Years |
| 8 | Madhav P | Bangalore | 01 st Aug 2010 | 2 Years |
| 9 | Dipankar Chatterjee | Kolkata | 01 st Aug 2011 | 1 Year |
| 10 | Prabhakar T. | Bangalore | 01 st Aug 2011 | 1 Year |
| 11 | U. Vishnu | Chennai | 01 st Aug 2011 | 1 Year |
| 12 | Melinda M Singh | Gurgaon | 01 st Aug 2011 | 1 Year |
| 13 | Shyju Rajan | Gurgaon | 08 th Aug 2011 | 1 Year |

Our Presence on the social networks

We continue to urge everyone to take the time and sign-up/register on these social networks.



LinkedIn- If you do not have an account on LinkedIn maybe it's time you open one.

Just follow these easy steps:

1. Go to site: <http://in.linkedin.com/>
2. Sign-up: just follow the instructions giving your name, email, password
3. When submitting your "experience" (job info) it will ask for Company name: just type Interem and our company page will be an option on the list, choose Interem. Your profile will now also appear on Interem's Company page as an employee. It's that easy.

If you already have a LinkedIn account then follow these steps:

Click *Profile* at the top of your home page.

1. Click *Edit* next to your current position.
2. Click *Change Company* and type the full company name.
3. **Important:** This step is crucial. Click the correct company name in the dropdown list.
4. Click update



Facebook

If you do not have an account on Facebook maybe it's time you open one.

Just follow these easy steps:

1. Go to site: <http://www.facebook.com/INTEREM.INTERNATIONALREMOVALS>
2. Sign-up: just follow the instructions giving your name, email, password, etc.



3. Go to our Company page and click on . Now every time Interem has an update you will receive the updates on your Facebook account.




Twitter

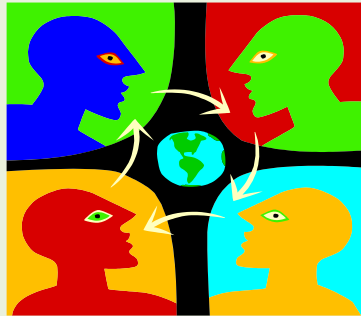
To follow Interem on Twitter

Just follow these easy steps:

1. Go to site: <https://twitter.com/interemindia>
2. Sign-up: just follow the instructions giving your name, password

3. Now just go back to Company page an click on 

Interesting info...



Motivational quotes

- He who would learn to fly one day must first learn to stand and walk and run and climb and dance; one cannot fly into flying. ~Friedrich Nietzsche You cannot plough a field by turning it over in your mind. ~Author Unknown
- Much good work is lost for the lack of a little more. ~Edward H. Harriman
- Some people dream of success... while others wake up and work hard at it. ~Author Unknown
- God gives every bird its food, but He does not throw it into its nest. ~J.G. Holland
- I'm a great believer in luck, and I find the harder I work the more I have of it. ~Thomas Jefferson
- The difference between try and triumph is a little umph. ~Author Unknown
- Opportunity is missed by most people because it is dressed in overalls and looks like work. ~Thomas Edison
- Men are made stronger on realization that the helping hand they need is at the end of their own arm. ~Sidney J. Phillips
- The person who is waiting for something to turn up might start with their shirt sleeves. ~Garth Henrichs
- Put your heart, mind, intellect and soul even to your smallest acts. This is the secret of success. ~Swami Sivananda
- Though the barriers of life seem formidable, we find when we challenge them that they have no will. ~Robert Brault

□

Interesting info...



Business Etiquette and Protocol Korea

Relationships & Communication

- South Koreans prefer to do business with people with whom they have a personal connection.
- It is therefore crucial to be introduced by a third-party.
- Relationships are developed through informal social gatherings that often involve a considerable amount of drinking and eating.
- Individuals who have established mutual trust and respect will work hard to make each other successful.
- South Koreans treat legal documents as memorandums of understanding.
- They view contracts as loosely structured consensus statements that broadly define agreement and leave room for flexibility and adjustment as needed.
- Under no circumstances insult or to criticize in front of others.
- Sensitive matters may often be raised indirectly through the intermediary that first made the introductions.
- South Koreans are extremely direct communicators. They are not averse to asking questions if they do not understand what has been said or need additional clarification.
- This is a culture where "less is more" when communicating. Respond to questions directly and concisely.
- Since there is a tendency to say "yes" to questions so that you do not lose face, the way you phrase a question is crucial. It is better to ask, "When can we expect shipment?" than "Can we expect shipment in 3 weeks?", since this question requires a direct response.

Business Meetings

- Appointments are required and should be made 3 to 4 weeks in advance.
- You should arrive on time for meetings as this demonstrates respect for the person you are meeting.
- The most senior South Korean generally enters the room first.
- It is a good idea to send both an agenda and back-up material including information about your company and client testimonials prior to the meeting.
- The main purpose of the first meeting is to get to know each other.
- Meetings are used to understand a client's needs and challenges. They lay the foundation for building the relationship.
- Do not remove your jacket unless the most senior South Korean does so.
- Have all written materials available in both English and Korean.